Airspan Launches Partner Program To Accelerate Private Network Adoption

February 23, 2023 08:59 AM Eastern Standard Time

BOCA RATON, Fla.--(BUSINESS WIRE)--Airspan Networks Holdings Inc. (NYSE American: MIMO), a provider of ground-breaking, disruptive software and hardware for 5G networks and a pioneer in end-to-end Open RAN solutions, today announced the launch of Airspan Partner Program addressing the rapid commercial expansion of Airspan's Private Networks Solutions, worldwide.

This Program will enable various market players, such as Cloud Providers, System Integrators or Managed Service Providers, access to a structured path towards a "Partner of Choice" Certification that will be granted by Airspan.

Several partners have already embarked on this journey – namely Alsatis (France), AWTG (Germany), Bai Communications (United Kingdom), Betacom (United States), Cocus (Germany), Logicalis (United States), Mitsui Knowledge Industries (Japan), NTT Ltd. (Germany), Siticom (Germany) and Telpass (France).

These companies are promoting Airspan for solutions that are easy to buy, easy to install and easy to run, helping them in accelerating Private Networks deployments for different industry verticals, from ports to automotive test tracks, offshore platforms to enterprise offices.

"Our Partner Program is designed to reach the next level in terms of sales reach and support," said Airspan CSMO Henrik Smith-Petersen. "Industry Verticals are well-known for being widely diverse in terms of network requirements and expectations. We are ready to engage with existing or new Partner willing to accelerate the adoption of Private Networks around the world, with a structured and phased approach that will guarantee robust 4G, CBRS or 5G deployments at any scale."

About Airspan

Airspan Networks Holdings Inc. (NYSE American: MIMO) is a U.S.-based provider of groundbreaking, disruptive software and hardware for 5G networks, and a pioneer in end-to-end Open RAN solutions that provide interoperability with other vendors. As a result of innovative technology and significant R&D investments to build and expand 5G solutions, Airspan believes it is well-positioned with 5G indoor and outdoor, Open RAN, private networks for enterprise customers and industrial use applications, fixed wireless access (FWA), and CBRS solutions to help mobile network operators of all sizes deploy their networks of the future, today. With over one million cells shipped to 1,000 customers in more than 100 countries, Airspan has global scale. For more information, visit www.airspan.com.

Contacts

Airspan Press Contact: Media Contact: mediarelations@airspan.com

Investor Relations Contact:

Brett Scheiner +1 561-893-8660 IR@airspan.com